



# **Built in Canada.**

# **Engineered to lead.**

Canadian technology studio driving digital software innovation across sectors - empowering startups to scale, enterprises to evolve, and the public sector to lead.

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# Introduction

**CloudVital Technologies is a Toronto-based technology firm specializing in software development and engineering services for startups, enterprises, and government organizations.**

We work with founders to help bring their ideas to life and to the Canadian marketplace through partnerships spanning design, full stack development, and venture capital advisory. Our flexible engagement models include both fee-based and equity-based structures. We have been associated with several **successful start-ups in the past decade.**

On the enterprise side, we augment technology teams undertaking **cloud data and digital transformation** initiatives through both mission-specific and broader multi-year engagements.

With proven expertise in cloud-native applications, AI/ML, and digital transformation, we help businesses scale efficiently through **tailored engagement models.** Our team of top-tier engineers and consultants provides full-stack development, managed cloud services, and technical resourcing to drive innovation.

Committed to long-term partnerships, we support startups through equity-based collaboration and empower enterprises with cutting-edge solutions. CloudVital is dedicated to delivering **scalable, secure, and future-ready technology** that drives business success.

Learn more at <https://cloudvital.ca/>

# Product Portfolio



## Recommerce Suite

Turn returns into revenue with custom recommerce platforms.

## Galaxy Starship

Local STEM tutoring, powered by tech.



## Vital BYTES

Managed, scalable storage software with 100% Canadian data residency.

## Relocayt

Trusted homestay platform, with Canadian hosts & guests.



Learn more at <https://cloudvital.ca/>

# Technical Services



We specialize in delivering full-stack software development, cloud-native solutions, and AI/ML-powered applications tailored to businesses of all sizes.

**Our expertise** spans across multiple industries, enabling us to create scalable, high-performance digital solutions that drive innovation and operational efficiency. We provide end-to-end cloud development, from designing and deploying custom applications to managing cloud infrastructure on major platforms.

Our cloud data engineering services ensure seamless data integration, storage, and processing, empowering businesses with real-time insights and analytics.

**For enterprises**, we offer flexible engagement models, including project-based development, long-term contracts, and on-demand technical resources. Our team of experienced software developers, engineers, and consultants is available to fill skill gaps, enhance existing teams, and manage complex technology projects.

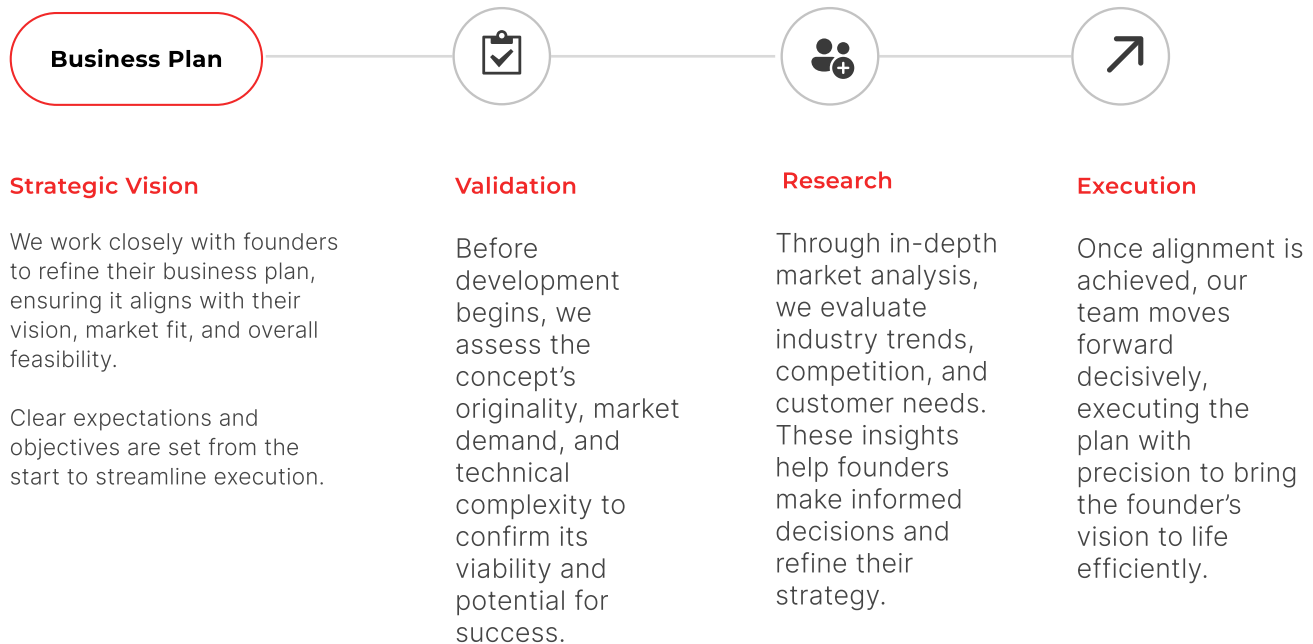
**Startups** benefit from our unique partnership model, where we invest in their success through equity-based collaboration. By building cutting-edge technical solutions from scratch, we help founders scale their ideas into fully functional businesses with a shared commitment to long-term growth.

Whether supporting startups in their initial build phase or providing enterprises with the technical expertise to modernize operations, CloudVital is dedicated to delivering high-quality, future-ready technology solutions.



# Startups & SMBs | Engagement Model

Crafted to support the fast-paced, evolving needs of startups, offering flexibility and growth potential.



# Enterprise and Government | Engagement Model

Built to scale with large-scale complexities, delivering adaptable and efficient solutions.



## Project-based

We offer end-to-end solution delivery, managing the entire project lifecycle, including project management, ensuring a seamless process from start to finish.



## On-demand Technical Resources

For businesses needing short-term solutions, we provide skilled technical resources to address immediate skill gaps or support specific project phases.



## Long-term Contracts

We often offer 1- to 2-year contracts, providing consistent and dedicated technical expertise, ensuring continuity and stability throughout your projects.



## Part-time & Full-time Availability

Our resources are available on both part-time and full-time bases, with all team members proven to be effective and reliable.



## Risk-free, Flexible Terms

Payment is only required upon successful delivery, ensuring a commitment to quality and client satisfaction.

# Who we are and our **services**

We provide full-stack development, cloud solutions, and resource augmentation.

## Startups & SMBs

We support early-stage founders in transforming ideas into scalable businesses by providing full-stack development, cloud solutions, and resource augmentation.

## Enterprise Businesses

Our flexible engagement models provide technical expertise on a project, full-time, or part-time basis, helping enterprises streamline operations and drive digital transformation.

**North America**  
Geography

**100%** Customer Retention  
**>90%** Employee Retention

**50+** Software Developers

**8+ Years**

**>12%** YoY Rev Growth



# Customers & Partners



# CloudVital in 2025

We have exciting growth plans for 2025, both in Canada and the US markets.



## Q1: Vital BYTES Launch

Expanding and refining our digital storage solution platform.



## Q1: US Office Launch

Establishing a stronger presence in the United States.



## Q1: Relocayt Phase 2

Expanding Relocayt's platform for newcomers.



## Q2: Data Engineering Services Launch

Bringing scalable data engineering to our service lineup.



## Q2: Quebec Office Launch

Strengthening our footprint in Quebec.



## Q2: Galaxy Launch

Introducing our innovative Ed-tech product.



## Q3: AI Ethics Audits

Launching AI compliance and ethics assessment services.



## Q3: AI Design Studio Launch

Introducing next-generation AI-driven design automation solutions.



## Q3: Unify Phase 1 Launch

Human-centered cultural engagement solutions.



# Contact Us

**Want to discuss how we  
can help your business?**

**Let's talk.**

For inquiries, please reach out at  
**[hello@cloudvital.ca](mailto:hello@cloudvital.ca)**

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